MB6-893 Q&As

Microsoft Dynamics 365 for Sales

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Exam Name: Microsoft Dynamics 365 for Sales

Q&As: Demo

QUESTION 1
You are implementing consolidations for your company. You want to use the consolidation conversion principles to convert subsidiary data in foreign currencies.

What are three requirements for starting the consolidation process? Each correct answer presents part of the solution.

A. Consolidation accounts
B. Balance control account
C. Consolidation account group
D. Legal Entity
E. Ledger elimination rule

Correct Answer: ADE

QUESTION 2
You need to create a new fixed asset and assign a depreciation profile.

You want this fixed asset to be depreciated by the same percentage in each depreciation period.

Which depreciation method should be set in the depreciation profile?

A. factor
B. manual
C. reducing balance
D. straight line service life

Correct Answer: D

QUESTION 3
A financial controller wants to match the total amounts on an invoice to the total amounts on a pur-chase order. Which type of matching should the controller use?

A. Two-way matching
B. Not required
C. Charges matching
D. Three-way matching

Correct Answer: D

QUESTION 4
You are setting up a sales tax for your customer.

You need to define the ledger account 100001 of posting type "Sales tax" on the ledger posting group for the customer.

Which account group should you choose?

A. use-tax payable
B. use-tax expense
C. sales-tax receivable
D. sales-tax payable

Correct Answer: C

QUESTION 5
You are an account manager. At the end of each month when you close an account, you are required to

make the same entry with the same account numbers and currency amounts. You want to make the process quicker so that each month, you process the journal and post it with the appropriate ac-counting date. What should you create?

A. Voucher template
B. Ledger accruals
C. Periodic journal
D. Ledger allocation rules

Correct Answer: D

QUESTION 6
Your company is considering tracking budgets by Account, Department, and Cost Center dimensions. There is a requirement to prevent exceeding the budgeted amounts for each Department but not for each Cost Center.

Which three actions must be performed to allow budget control for Accounts and Department, and basic budgeting by Account, Departments, and Cost Center, before budget control is enabled? Each correct answer presents part of the solution.

A. Select only "MainAccount" and "Department" as budgeting dimensions.
B. Select the main accounts for budget control.
C. Select only "MainAccount" and "Department" as budget control dimensions.
D. Select only "Department" as a budget control dimension.
E. Select only "MainAccount," "Department" and "CostCenter" as budgeting dimensions.

Correct Answer: BCD

QUESTION 7
What are the three advanced collection management tasks that are performed in Microsoft Dynamics AX Financials to manage collections? Each correct answer presents the part of the solution.

A. waive, reinstate, or reverse interest and fees
B. create write-off transactions
C. set up interest codes
D. set up Customer pool
E. process non-sufficient funds (NSF) payments

Correct Answer: CDE

QUESTION 8
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Your bank requires that you send prenotes (zero dollar transactions) to the bank to verify data.

You need to set up the cash and back management module to allow the creation of prenotes.

Which two actions should you perform? Each correct answer presents part of the solution.

A. Set "Allow copies of payments" in the Cash and bank management parameters to Yes.
B. Set "Activate prenotes" in the Bank accounts to Yes.
C. Set "Allow prenote creation on inactive bank accounts" in the Cash and bank management parameters to Yes.
D. Set "Prenotes" required in the Bank accounts to Yes.

Correct Answer: AB

QUESTION 9
You are an accounting manager, your company has a new customer, A ledger account must be set up to

record the sales tax liability and payments made to the taxing authority in the customer's specific region automatically. Which two account groups should you choose for these ledger accounts? Each correct answer presents part of the solution.

A. Settlement account
B. Sales-tax receivable
C. Sales-tax payable
D. Use-txpayable

Correct Answer: CD

QUESTION 10
You are creating a new budget plan and want to allocate the budget plan lines from the source budget plan scenario in the parent budget plan to the destination scenario in the associated budget plans.

Which allocation method should you use?

A. Allocate across periods
B. Use ledger allocation rule
C. Distribute
D. Aggregate

Correct Answer: C

QUESTION 11
Because of an agreement that your company has with a customer about when a payment can be posted, you need to prevent users from posting payments until a specified date.

Which field should you update on the customer payment journal to achieve this goal?

A. Due date
B. Approval date
C. Release date
D. Payment date

Correct Answer: C

QUESTION 12
You are a credit and collections manager.

You need to group all customers who are based in a single city and have balances greater than 10,000 USD so that the collections process is streamlined for the collections agent.

What should you do?

A. Set up collection agents.
B. Set up collections case category.
C. Set up customer pools.
D. Create a collections team.

Correct Answer: D

QUESTION 13
Your customer needs to set up Fixed assets and treat them as though they were purchased and placed in service at the mid-point of the first year, no matter when during that year the purchase was actually made.

Which depreciation convention should you use when creating the depreciation profile?

A. full month

B. half year
C. mid quarter
D. mid month

Correct Answer: B

QUESTION 14
You are an account payable clerk.

When creating purchase order invoices, your company has a policy that you must match the purchase order, product receipt quantities, and amounts to the vendor invoice.

In the Accounts Payable Parameters, which line-matching policy should you choose?

A. two-way matching
B. charges matching
C. not required
D. three-way matching

Correct Answer: C

QUESTION 15
A budget manager is considering which components of Microsoft Dynamics AX Financials budgeting are required to meet company needs. The key requirement is that department- level budgetary changes for the following year must undergo an approval process through the requester's manager and a final approval by the budget manager.

Which three Dynamics AX budgeting components are required to accomplish budget tracking and workflow for the following year's budget? Each correct answer presents part of the solution.

A. Budget Register Entries
B. Budget Planning
C. Budget Control
D. Basic Budgeting
E. Budget Reservations

Correct Answer: ACE

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