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Vendor: SAP

Exam Code: C-TERP10-60

Exam Name: SAP Certified Business Associate with SAP
ERP 6.0 (C_TERP10_60)

Version: Demo

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QUESTION NO: 1

In SAP ERP, you can manage all product and project related data using SAP Product Lifecycle Management. Which of the following SAP Product Lifecycle Management components provides the integration of external files into SAP ERP?

- A. Product Structure Browser
- B. Engineering Change Management
- C. Document Management
- D. Variant Configuration Management

Answer: C

QUESTION NO: 2

In SAP ERP Management Accounting, specific organizational levels can be defined for the various components. Which SAP ERP Management Accounting component requires an operating concern?

- A. Profit Center Accounting
- B. Profitability Analysis
- C. Product Cost Accounting
- D. Overhead Cost Controlling

Answer: B

QUESTION NO: 3

In SAP ERP Management Accounting, your organization is using Cost Center Accounting. You are in the process of defining cost centers.

Which of the following fields are required to create a cost center, in SAP ERP Cost Center Accounting?(Choose three)

- A. User responsible
- B. Hierarchy area
- C. Company code
- D. Person responsible
- E. Description

Answer: B,C,D

QUESTION NO: 4

Goods issue transactions posted in SAP ERP Materials Management can be assigned to a CO object. This type of transaction is called material consumption.

When a goods issue is entered, which Management Accounting master data is used to record the consumption posting?

- A. G/L account
- B. Activity type
- C. Secondary cost element
- D. Primary cost element

Answer: D

QUESTION NO: 5

Your organization is implementing SAP ERP Material Planning. Your team is creating bills of material (BOM). You explain to your team that the bill of material contains the assemblies or components which are to be included in the production of a material. Which of the following correctly describe the features of bills of material?(Choose two)

- A. Bills of material are created and maintained as multilevel bills.
- B. The base quantity, in the BOM header, specifies the amount of the finished product that the item quantities refer to.

- C. All components listed in the BOM line items require a material master record.
- D. BOM usage determines the business applications for which a BOM can be used.

Answer: B,D

QUESTION NO: 6

You are explaining SAP ERP Material Planning to your colleagues. They are interested in learning about the functions of material requirements planning (MRP).

Which of the following statements correctly describe the features of MRP?(Choose two)

- A. MRP can be run at the plant level.
- B. MRP will first use forward scheduling to calculate the requirement's date.
- C. Regenerative MRP planning will plan only those materials that have been subjected to an MRP change.
- D. The suggested procurement quantity results from the lot-sizing procedure that is set in the material master.

Answer: A,D

QUESTION NO: 7

Your organization is implementing the SAP ERP Procurement Cycle, to improve operational efficiencies. Which of the following organizational levels are required to create a purchase order?(Choose three)

- A. Plant
- B. Purchasing organization
- C. Storage location
- D. Vendor
- E. Purchasing group

Answer: A,B,E

QUESTION NO: 8

Logistic invoice verification, in SAP ERP, is the process whereby a vendor's invoice is compared to the goods receipt document and the purchase order.

What business integration processes, within SAP ERP, occurs with the completion of logistic invoice verification?(Choose three)

- A. The vendor master record is updated.
- B. The provisions in the GR/IR clearing account are reversed.
- C. The on-hand quantity in the material master is updated.
- D. The purchase order history is updated.
- E. An open item is created in the vendor's account.

Answer: B,D,E

QUESTION NO: 9

Within SAP ERP Procurement, the procurement process is completed by logistics invoice verification. What happens when the invoice is posted in SAP ERP?

- A. The payment is applied to the vendor's account.
- B. The standard price in the material master is recalculated.
- C. An accounting document is generated which posts directly to the Accounts Payable account within the general ledger.
- D. The GR/IR account within the general ledger is debited.

Answer: D

QUESTION NO: 10

In SAP ERP Program and Project Management, operative indicators define the characteristics of a work breakdown structure (WBS) element, and also what tasks will be performed by the WBS element when the project is being executed.

Which of the following are WBS element operative indicators?(Choose three)

- A. Planning element
- B. Account assignment element

- C. Budgeting element
- D. Billing element
- E. Cost element

Answer: A,B,D

QUESTION NO: 11

Your organization is implementing the Sales Order Management Business Process in SAP ERP. The implementation team asks your advice on the assignment of the Sales Order Management organizational levels to other SAP ERP organizational levels.

Which of the following statements correctly describe the assignment of Sales Order Management organizational levels in SAP ERP?(Choose three)

- A. A plant can have many shipping points.
- B. More than one distribution channel can be assigned to a sales organization.
- C. A sales organization can be assigned to multiple company codes.
- D. A plant can only be assigned to one sales organization.
- E. A sales area can belong to only one company code.

Answer: A,B,E

QUESTION NO: 12

In SAP ERP, Sales Order Management Process, a billing document is created.

When a billing document is saved, in SAP ERP, what integration points occur?(Choose three)

- A. The customer's credit account is updated.
- B. On hand inventory is decreased.
- C. Actual demand is reduced.
- D. An open item is posted on the customer's account.
- E. Revenue is increased.

Answer: A,D,E

QUESTION NO: 13

In SAP ERP Sales Order Management, you have created and saved a sales order. You are now reviewing the order's schedule lines. Which of the following statements correctly describe schedule lines in SAP ERP? (Choose two)

- A. Contains delivery quantities and delivery dates.
- B. The same schedule line can belong to multiple sales line items.
- C. Partial deliveries are represented by multiple schedule lines.
- D. The schedule line determines if a sales line item is free of charge.

Answer: A,C

QUESTION NO: 14

The Sales Information System (SIS) in SAP ERP standard analyses provides extensive functions to create sophisticated presentations and reporting for the data.

Within SIS, the data is stored using which of the following?

- A. Information Providers
- B. Information Work Areas
- C. Information Cubes
- D. Information Structures

Answer: D

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