

# C\_TS460\_2020<sup>Q&As</sup>

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#### QUESTION 1

Your project requires material determination in a sales order if the ordered material is NOT available. How do you achieve this? Choose the correct answer.

- A. Set up a material determination record with a suitable substitution reason.
- B. Deactivate the material availability check and use material determination.
- C. Set up the access sequence to perform a quantity check for the material.
- D. Set up an availability check in the material determination record.

Correct Answer: A

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#### QUESTION 2

Where can you set the condition exclusion indicator? Choose Two correct answers.

- A. Condition supplements
- B. Condition record
- C. Pricing procedure
- D. Condition type

Correct Answer: BD

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#### QUESTION 3

You need to ensure that an incomplete sales document CANNOT be saved. What must you do? Choose the correct answer.

- A. Assign an incompleteness procedure to the respective item categories of the document.
- B. Assign an incompleteness procedure to the respective schedule line categories of the document.
- C. Select the Dialog Message for Incompletion flag in the respective sales document type.
- D. Select the Dialog Message for Incompletion flag in the respective schedule line categories.

Correct Answer: C

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#### QUESTION 4

Your project requires shipment of several sales orders in one outbound delivery. What must the sales orders have in common? Choose Three correct answers.

- A. Route
- B. Shipping point
- C. Warehouse number
- D. Ship-to party
- E. Picking location

Correct Answer: ABD

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#### QUESTION 5

Your project requires a rushorder process in which a delivery document is automatically created immediately after the sales order is saved. In which customizing object do you activate this? Choose the correct answer.

- A. Sales document type
- B. Schedule line category
- C. Sales item category
- D. Copy control

Correct Answer: A

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#### QUESTION 6

Your project requires an enhancement to the standard sales order processing logic. Which options should you consider? Choose Three correct answers.

- A. Customizing (IMG)
- B. Customer exit
- C. User exit
- D. Requirement routine
- E. Business Add-In (BAI)

Correct Answer: BCE

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#### QUESTION 7

Which sales document type do you use to supply specified quantities on defined dates? Choose the correct answer.

- A. Quantity contract
- B. Value contract

- C. Master contract
- D. Scheduling agreement

Correct Answer: D

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#### QUESTION 8

Which master data can you use for automatic determination of the delivering plant in a sales order? Choose Three correct answers.

- A. Ship-to party
- B. Customer hierarchy
- C. Sold-to party
- D. Material master
- E. Customer material info record

Correct Answer: ADE

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#### QUESTION 9

What is the purpose of the condition type within the pricing process? Choose the correct answer.

- A. To define the key fields of a pricing condition record
- B. To control the properties of pricing conditions
- C. To define which condition types are used and in which sequence
- D. To control the pricing procedure for each document

Correct Answer: C

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#### QUESTION 10

What characterizes a service item (item category TAD)? Choose the correct answer.

- A. The item is billed with reference to the order.
- B. The item has no schedule line.
- C. The item is billed with reference to the delivery.
- D. The order quantity for each item is limited to 1.

Correct Answer: A

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#### QUESTION 11

You need to generate a list of conditions for analysis in a standard SAPS/4HANAsystem. Which activity does SAP recommend? Choose the correct answer.

- A. Create table joins with underlying tables.
- B. Extract condition records and use a tabulation tool.
- C. Create an ABAP report.
- D. Create a pricing report.

Correct Answer: D

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#### QUESTION 12

Which field from the customer master record determines the route? Choose the correct answer.

- A. Delivering plant
- B. incoterms
- C. Shipping conditions
- D. Delivery priority

Correct Answer: C

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#### QUESTION 13

Which technological concept supports real-time operational reporting on live transactional data? Choose the correct answer.

- A. SAP DB row-based databases
- B. SAP ASAP aggregates
- C. Java layer
- D. Core Data Services

Correct Answer: D

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#### QUESTION 14

Your project requires that a new text element from the business partner master record is automatically copied into the header information in sales orders. What must you do? Choose Two correct answers.

- A. Create a condition master record for the new text type.
- B. Assign a text determination procedure to the sales document type.
- C. Assign the required text type with an appropriate access sequence to the text determination procedure.
- D. Assign a text determination procedure to the sales item category.

Correct Answer: AB

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#### QUESTION 15

In the SAP organizational structure for sales, which entity represents your strategy to distribute goods and/ or services to your customers? Choose the correct answer.

- A. Sales group
- B. Sales organization
- C. Distribution channel
- D. Division

Correct Answer: C

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