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Vendor: Avaya

Exam Code: 3V00290A

Exam Name: APDS Avaya Scopia Online Test

Version: Demo

QUESTION 1

You are proposing videoconferencing for a customer with 15 large meeting rooms, 25 small meeting rooms, and 4000 employees dispersed over three continents: North America, Asia, and Europe. Thirty percent of the workforce will be video-enabled, and you are proposing XT5000s for the large meeting rooms and XT4200 for the small meeting rooms. Using the normal 1:10 ratio for simultaneous rooms and users, how many ports (including cascading) and Elite 5000 MCUs should be included in the design?

- A. 440 352p ports or 4 Elite 5230 MCUs
- B. 280 352p ports or 2 Elite 5230 MCUs
- C. 152 352p ports or 3 Elite 5115 MCUs
- D. 140 352p ports or 4 Elite 5110 MCUs
- E. 136 352p ports or 3 Elite 5110 MCUs

Correct Answer: C

QUESTION 2

Your customer, Jay, is reviewing your proposal for Scopia® video conferencing. He notices that within Scopia Management, there is a SIP Back-to-Back User Agent and an internal gatekeeper that could be external. When would you tell him he would use an external gatekeeper instead of an internal gatekeeper?

- A. In order to work with an external Microsoft SQL database
- B. When running Scopia Management (iView) on a Linux server
- C. To support configurations with multiple cascaded Elite MCUs
- D. To support Scopia Management (iView) redundancy

Correct Answer: D

QUESTION 3

Your customer is concerned about the ease of use for the infrequent video collaboration user. You explain that your solution includes Scopia' Control. What is Scopia Control?

- A. An iPad app for conference control.
- B. An Android mobile device app for conference control.
- C. An Android mobile device app for configuring the user's virtual room.
- D. An iPad app for configuring the user's virtual room.

Correct Answer: A

QUESTION 4

You are meeting with your Account Team and discussing a small SMB customer. You're hesitant to select the Scopia® SMB solution with the MCU embedded in the XT1200, because it has some differences from a configuration with an Elite MCU and Scopia Management (iView). Select three capabilities the SMB solution does not support that you would discuss with the Account Team. (Choose 3)

- A. Support for Scopia Mobile users
- B. Support for internal Scopia Desktop Client users
- C. Support recording and streaming of conferences
- D. Support for encryption of conferences over 4
- E. Support for external Scopia Desktop Client users
- F. Support multiple concurrent conferences

Correct Answer: CEF

QUESTION 5

For users who operate out of the office, Scopia® offers desktop client and mobile applications. Your friend Oliver, another SE, calls to ask you about a statement in the Scopia marketing materials that says that

Scopia is the best meet-me client because it is more than an endpoint. Although there are many reasons, what two would you want to tell Oliver about? (Choose 2)

- A. Error resiliency for both the desktop and mobile clients uses SVC (scalable video coding) and Netsense
- B. Users can download the presentation using the slider feature
- C. User features such as chat, FECC (far end camera control), and raise hand
- D. Best user experience with calendar integration and one tap to join
- E. Simple and secure firewall traversal using HTTPS (hypertext transfer protocol secure)

Correct Answer: DE

QUESTION 6

What is the built-in feature of Scopia® Management (iView) that allows the creation of multiple organizations with separate administrators?

- A. Administrator redundancy
- B. Cost center segmentation
- C. Shared system
- D. Multi-tenant

Correct Answer: D

QUESTION 7

Your IT contact, Jessie, calls you with some questions about the evident solution your team has proposed. She remembers you talking about the ability for a third-party application to control the evident solution. She wants to know what protocol or method must the third party application support in order to control evident. What protocol would you tell Jessie is required?

- A. XMPP
- B. SNMP manager/agent
- C. JTAPI
- D. TCP/XML

Correct Answer: D

QUESTION 8

Oliver, another SE, calls to ask you about licensing for Scopia Mobile and Desktop clients. In the Avaya Solution Designer, he sees both a desktop license and a mobile license. Since most of his remote users will be using both a desktop PC and a mobile device, he wants to know if they will need both licenses. You assure him that he will not need both of these licenses for every remote user. Select the correct statements about desktop and mobile licenses. (Choose one for each license type: desktop and mobile)

- A. A Mobile license is required for every Mobile user with a virtual room.
- B. A Mobile license is required for every Desktop PC, laptop PC, and Mobile user with the client installed.
- C. A Mobile license is required for every concurrent user on a Mobile device.
- D. A Desktop license is required for every Desktop PC or laptop PC user.
- E. A Desktop license is required for every Desktop PC, laptop PC, and Mobile user with the client installed.
- F. A Desktop license is required for every concurrent Desktop PC connection in the Desktop Server.

Correct Answer: CF

QUESTION 9

Your customer Andy calls with some questions on the centralized recording aspect of your Scopia® proposal. He likes the ability of the recording function because it records audio, video, and presentation or content. He saw in your proposal a cost for the number of concurrent recording sessions, but no hardware. Where would you tell Andy these recordings are being stored?

- A. In the Scopia XT Desktop Server.
- B. In the Scopia Management server.
- C. In the Scopia Desktop Server.
- D. In the Scopia Elite MCU.

Correct Answer: C

QUESTION 10

You have proposed Scopia® PathFinder to a customer. Your contact, Quinn, remembers you only discussed the PathFinder server. Quinn had called one of your reference accounts and the person mentioned a PathFinder client. Why did you not mention the PathFinder client to Quinn.

- A. It is not required for customers who also deploy Desktop Server.
- B. It is a Java-based runtime app that installs automatically if required.
- C. All remote H.323 endpoints can now work directly with PathFinder Server.
- D. The PathFinder client is now a software app that is free to install on all remote endpoints.

Correct Answer: C

QUESTION 11

Conference, the initial admission request goes to Scopia Management. For each type of call, SIP or H.323, which one of the four main components within Scopia Management (core, gatekeeper, back-to-back user agent, internal database) handles the admission request? (Choose one answer for each call type: SIP and H.323)

- A. For H.323 based calls, the internal database handles admission requests.
- B. For H.323 based calls, the core handles admission requests.
- C. For H.323 based calls, the back to back user agent handles admission requests.
- D. For H.323 based calls, the gatekeeper handles admission requests.
- E. For SIP based calls, the gatekeeper handles admission requests.
- F. For SIP based calls, the internal database handles admission requests.
- G. For SIP based calls, the core handles admission requests.
- H. For SIP based calls, the back to back user agent handles admission requests.

Correct Answer: DH

QUESTION 12

You are helping Don learn about the Scopia® Elite MCU. He wants to know when you need MCU cascading. What are two reasons for MCU cascading? (Choose 2)

- A. To maintain the conference when a master MCU fails
- B. To save bandwidth when several participants are near each location
- C. To support meetings that exceed the maximum, single MCU capacity
- D. To connect telepresence systems from multiple manufacturers
- E. To allow a mix of telepresence users and standard room system users

Correct Answer: B

QUESTION 13

One of the members of your account team, Karen, read that the Scopia® Elite MCU supports an Auto Attendant function. She is confused about why an MCU needs an AutoVideo Attendant feature. In addition to answering the call, what would you tell her that this feature does?

- A. provides options for the user's video layout
- B. provides a menu of the current meetings that the user can join.
- C. greets or welcomes the user

D. provides a "waiting room" prior to the moderator joining the call.

Correct Answer: B

QUESTION 14

During a meeting on the Scopia® Elite MCU, the users see a user-definable video layout. At the top of the layout are icons and indications. Which of the following are three indications or icons the user can see? (Choose 3)

- A. Encrypted conference
- B. Audio volume level
- C. Number of audio only participants
- D. Bandwidth being utilized by each participant
- E. List of meeting participants
- F. Recording notification

Correct Answer: CEF

QUESTION 15

Your customer, Joe, was reading about Scopia® endpoints and calls you to ask several questions. He knows that one of the unique features of Scopia XT5000 is 1080p60 dual video. But he does not understand what the function of dual video is. What would you tell him dual video allows?

- A. Allows the location to see more of the participants using a second display when the number exceeds the capacity of a single display
- B. Allow the HD content to be on one display and HD video of the users on a second
- C. Allows a second display that can be used as the user's PC screen
- D. Allows the HD content to contain motion that can span across two displays
- E. Allows a single display to show both the HD video of the users and the HD presentation or content

Correct Answer: B

QUESTION 16

Your customer is concerned about getting a consistent video equipment deployment in the conference room in each of their multiple offices globally. They are not interested in immersive telepresence. You are considering the Scopia® XT Meeting Center. Select the statement that correctly describes the XT Meeting Center.

- A. It is a complete, single display, self-contained videoconferencing solution for the SMB market.
- B. It is a single display endpoint based on the XT5000 that can be placed on the desktop in any conference room.
- C. It is a kit based on the XT5000 that includes assembly instructions and sources to buy the displays and cart.
- D. It is a single or dual display endpoint based on the XT5000 that is pre-installed in a cart/display stand.

Correct Answer: D

QUESTION 17

Pat went to a local user's group meeting and heard that Scopia® offers a family of serial and ISDN gateways, but she is still confused about the purpose or function of these gateways. What is the basic function of the ISDN gateway?

- A. It allows H.323 to H.320 connectivity near the MCU location.
- B. It adds H.460 support to H.323 endpoints for firewall traversal over ISDN.
- C. It allows H.323 to H.324 connectivity near the MCU location.
- D. It allows H.323 to SIP connectivity near the MCU location.

Correct Answer: A

QUESTION 18

You are helping another SE, Fran, learn about Scopia® PathFinder. She wants to know when a design might include multiple PathFinder Servers. You start by telling her that if you want redundancy or load balancing, you always have to have multiple servers or appliances. In addition to redundancy, what are two configurations when multiple PathFinder Servers would be required? (Choose 2)

- A. When you want provide firewall traversal for both H.323 and SIP endpoints
- B. When there are more than 90 concurrent calls or over 499 registered devices
- C. When you have large sub-branches or geographic dispersion and you want to go to the Internet directly
- D. When there are more than 100 concurrent calls or 600 registered devices
- E. When you want to support Scopia® Mobile or Desktop Clients

Correct Answer: AD

QUESTION 19

Your customer, Steve, has a Lync™ 2010 environment and they have been using it for point to point videoconferencing. They want to be able to have multipoint videoconferences and Steve wants to know about any differences between using the Lync A/V MCU and the Scopia® Elite MCU. You tell him that adding the Scopia Gateway for Microsoft® Lync is required to use the Elite MCU, but their existing standard Microsoft licensing with point-to-point video should be sufficient. What are two other differences in the user experience between the A/V MCU and the Elite MCU? (Choose 2)

- A. 1080p HD resolution is only available with the Elite MCU
- B. 1080p HD resolution is only available with the Lync A/V MCU
- C. Continuous Presence of 28 endpoints is only available using the Lync A/V MCU
- D. Continuous Presence of 28 endpoints is only available using the Elite MCU
- E. With content sharing, Lync clients can simultaneously see both the content or data and the video with the Elite MCU
- F. With content sharing, Lync clients can simultaneously see both the content or data and the video with the Lync A/V MCU

Correct Answer: AD

QUESTION 20

You are proposing video conferencing for a customer based in the United States. They want to have 3 small meeting rooms in their offices located in San Francisco, Dallas, and Chicago, and five percent of their 1000 employees video-enabled. They plan to have no more than 3 simultaneous conferences with 6 to 8 maximum participants. The customer does not need encryption, but wants high profile and SVC (scalable video coding). Your initial design used a Scopia® Elite 6110 MCU, Desktop Server and clients, and XT4200s for each meeting room. The Account Manager wants to know if there is a way to reduce the design cost and simplify the solution. Which alternative solution would meet the customer's requirements?

- A. Three XTS000s with MCU9
- B. Three XT4200S with SMB9
- C. Three XT4200s with MCU9
- D. Three XT1200S with SMB9
- E. Three XT1200s with MCU9
- F. Three XT5000S with SMB9

Correct Answer: C

QUESTION 21

You are hoping to sell Scopia® products to a healthcare provider who has a small amount of video deployed in their network. However, the IT Manager says that he is having support problems with his existing conferences and is not going to expand his video deployment until he is comfortable supporting what he has currently. From his perspective, video quality is a very subjective trait. So his issue is around knowing the magnitude or severity of the quality issues being reported and isolating the trouble. What might be good quality to one person might be poor quality to another. What solution would you suggest he

deploy?

- A. PreVideo and simulate the video traffic and verify the network supports it.
- B. Scopia Management (iView) since it can work with several manufacturers' endpoints.
- C. VQInsider and analyze captures done with a packet sniffer program (like Wireshark).
- D. RVMon to capture real-time information of each video conference call.

Correct Answer: D

QUESTION 22

Hans, the IT Manager at one of your high-tech customers, calls to tell you that they acquired another company. This new acquisition has both Tandberg and Cisco telepresence rooms. Although they would eventually want to reduce the variety of systems, Hans would initially like to have it just integrated with the existing Polycom® and LifeSize® telepresence and the Scopia® endpoints and infrastructure you have proposed. So in order to connect to an Elite MCU meet-me conference with full functionality, which of the following telepresence systems will require a TIP Gateway?

- A. Cisco telepresence
- B. LifeSize telepresence
- C. Tandberg telepresence
- D. Polycom telepresence

Correct Answer: A

QUESTION 23

High Profile (HP) and Scalable Video Coding (SVC) are both part of the H.264 standard. Unlike many competitors, the XT4200 and XT5000 support both SVC and High profile. Select the correct statements about the functionality of SVC and High Profile. (Choose one statement for SVC and one for HP)

- A. SVC improves resilience against network jitter.
- B. SVC provides bandwidth savings for a high resolution video call.
- C. SVC improves resilience against network packet loss.
- D. SVC improves resilience against network delay, and HP improves resilience against network jitter.
- E. HP provides bandwidth savings for a high resolution video call.
- F. HP improves resilience against network packet loss.
- G. HP improves resilience against network delay.

Correct Answer: CE

QUESTION 24

The capacity required for a Scopia® Management (iView) system with internal gatekeeper is based on three factors. In addition to the number of MCU ports, the number of _____ and _____ are two other factors on which the capacity is based? (Select two answers that correctly fill in the blanks. Choose 2)

- A. gatekeeper registrations
- B. redundant servers
- C. point to point ports
- D. virtual rooms in the database
- E. organizations defined with the multi-tenant feature

Correct Answer: BC

QUESTION 25

The Scopia® Collaboration Suite solution includes both Guest and Named endpoint licenses. When is the Guest license required?

- A. For H.323 based room system endpoints only

- B. For SIP based room system endpoints only
- C. For any desktop endpoints
- D. For room system endpoints not having a named license

Correct Answer: A

QUESTION 26

Roman is creating a Scopia® design with four geographically dispersed MCUs. His customer wants the ability to connect all of them together for larger conferences. How many ports would be required for cascading?

- A. Three 720p ports
- B. Four 720p ports
- C. Eight 352p ports
- D. Twelve 352p ports
- E. Twenty-four 352p ports

Correct Answer: C

QUESTION 27

In addition to centralized recording of conferences the Scopia® solution allows an XT endpoint to record conferences to a USB key. Using the USB recording option, which of the following is a characteristic or requirement?

- A. If MCU9 or SMB9 is used it requires 2 MCU ports
- B. Can be only be played back on an XT endpoint
- C. Conferences must be encrypted to be recorded
- D. Recorded conferences are in an MP3 format

Correct Answer: A

QUESTION 28

The Scopia® 8.3 release changed the number of endpoints supported by the SMB9 option. In addition to the one local endpoint, what is the maximum number of remote endpoints that the SMB9 option with the 8.3 and later release supports?

- A. 7 remote endpoints or 7 mixed remote endpoint, PC and mobile clients
- B. 7 remote endpoints or 8 mixed remote endpoint, PC and mobile clients
- C. 8 remote endpoints or 7 mixed remote endpoint, PC and mobile clients
- D. 8 remote endpoints or 8 mixed remote endpoint, PC and mobile clients

Correct Answer: D

QUESTION 29

The 8.3 version of Scopia® Management included several improvements to reporting. In addition to the GUI-based interface and adjustable colors, there were also some new reports added. Two new reports are the top endpoints and top MCU. What criteria is used to determine the top MCUs?

- A. size of the meeting
- B. number of meetings
- C. greatest availability or least downtime
- D. minutes of usage

Correct Answer: C

QUESTION 30

Support Advantage and the Avaya Video Support Services support include some of the same coverages. For Support Advantage, possible parts and onsite support coverages include:

Which of these coverages is available with Avaya Video Support Services?

- A. Advanced Parts Replacement next business day and onsite support 8x5 next business day
- B. Advanced Parts Replacement next business day and onsite support 24 x 7
- C. Advanced Parts Replacement 24 x 7 x 4 and onsite support 8x5 next business day
- D. Advanced Parts Replacement 24 x 7 x 4 and onsite support 24 x 7 next business day

Correct Answer: C

QUESTION 31

Avaya is trying to get payments worth \$100,000 released from a public sector client in connection with an implementation project Avaya delivered successfully three (3) months back. The Channel Partner through whom Avaya bid for the project is the primary interface conducting regular follow-ups with the client. The client contact promises to get the payment released within 45 days provided the Partner or Avaya pay up \$150 to expedite release. The Avaya channel account manager encourages Partner to do "whatever it takes" to get the money.

What should the Partner do?

- A. The Partner should ask Avaya to pay the money to get the payments released.
- B. The Partner should negotiate the proposed "sum" with the client contact and try and agree on a sum of not more than \$60 which could be deemed reasonable.
- C. The Partner should immediately report the matter by using Avaya Ethics Hotline or emailing compliance@avaya.com
- D. The Partner should report the matter to their own management.

Correct Answer: C

QUESTION 32

Pursuant to opening a new branch office in an emerging market in South Asia, the distributor ("Distributor") engaged by Avaya comes in contact with a leading businessman in the country who claims to have sufficient contacts within the non-government space and offers to promote Avaya and our offerings in the country. For the above purpose, the businessman demands a cash payment of \$1000 which the Distributor pays on behalf of Avaya without seeking Avaya's express approval.

Is the Distributor's conduct appropriate?

- A. Yes, since these are typically facilitation "grease" payments aimed to speed up things in the country and are acceptable as exceptions under certain anti-bribery/anti-corruption laws in various countries
- B. No, the Distributor has violated our Avaya's policies since he did not receive Avaya's approval before effecting the payment
- C. No, because the Distributor violated Avaya's policies on anti-bribery/anti-corruption because he did not conduct any due diligence on the businessman and without Avaya's knowledge engaged in conduct designed to improperly influence a commercial customer

Correct Answer: C

QUESTION 33

Avaya has set up a branch office in an emerging market in South Asia. The company engages a channel partner ("Partner" or "Channel Partner") who has contacts within the government to promote and sell its products and services in the above market. In connection with the above, the Partner pays two (2) government officials \$250 each. The Partner takes the position that these payments were not made to secure any government business but rather to build relationships to position Avaya's business in the market.

Is the Partner potentially in breach of anti-bribery/anti-corruption laws and regulations and Avaya's Anti-Bribery/Anti-Corruption policy?

- A. Yes, because anti-bribery/anti-corruption statutes and Avaya policy prohibit the improper influencing of

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